

**The Human Development Foundation
Of North America**

Financial Statements and Audit Report

December 31, 2012

THE HUMAN DEVELOPMENT FOUNDATION OF NORTH AMERICA

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INDEPENDENT AUDITORS' REPORT

To Board of Directors
The Human Development Foundation of North America

We have audited the accompanying financial statements of The Human Development Foundation of North America (a nonprofit organization), which comprise the statement of financial position as of December 31, 2012, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Human Development Foundation of North America as of December 31, 2012, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America

CYGAN HAYES, LTD.
Certified Public Accountants

Frankfort, Illinois
June 28, 2013

The Human Development Foundation of North America
Statement of Financial Position
December 31, 2012

	Unrestricted	Temporarily Restricted	Permanently Restricted	Eliminations	Total
ASSETS:					
Current Assets:					
Cash and cash equivalents	\$ 56,558	\$ 489,530	\$ 462,177	\$ -	\$ 1,008,265
Investments	-	-	622,101	-	622,101
Contributions receivable	3,518	-	-	-	3,518
Prepaid expenses	9,766	-	-	-	9,766
Inter fund receivable	-	-	258,860	(258,860)	-
Total current assets	69,842	489,530	1,343,138	(258,860)	1,643,650
Fixed Assets:					
Furniture and fixtures	5,658	-	-	-	5,658
Equipment	12,031	-	-	-	12,031
Computers	14,411	-	-	-	14,411
	32,100	-	-	-	32,100
Accumulated depreciation	(32,100)	-	-	-	(32,100)
Total fixed assets	-	-	-	-	-
Other Assets:					
Security deposits	1,675	-	-	-	1,675
Total assets	\$ 71,517	\$ 489,530	\$ 1,343,138	\$ (258,860)	\$ 1,645,325
LIABILITIES AND NET ASSETS:					
Current Liabilities:					
Accounts payable	58,781	-	-	-	58,781
Accrued vacation	5,000	-	-	-	5,000
Inter fund payable	258,860	-	-	(258,860)	-
Total current liabilities	322,641	-	-	(258,860)	63,781
Net Assets:					
Unrestricted net assets	(251,124)	-	-	-	(251,124)
Temporarily restricted	-	489,530	-	-	489,530
Permanently restricted	-	-	1,343,138	-	1,343,138
Total net assets	(251,124)	489,530	1,343,138	-	1,581,544
Total liabilities and net assets	\$ 71,517	\$ 489,530	\$ 1,343,138	\$ (258,860)	\$ 1,645,325

The Human Development Foundation of North America
Statement of Activities
For The Year Ended December 31, 2012

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
SUPPORT AND REVENUE				
Support:				
Contributions	\$ 310,267	\$ 825,751	\$ 11,719	\$ 1,147,737
Special events (net)	447,736	256,004	-	703,740
In-kind contributions	-	-	-	-
Net assets released from restrictions	1,457,162	(1,457,162)	-	-
Total support	2,215,165	(375,407)	11,719	1,851,477
Revenues:				
Interest/Dividend income	1,643	10,574	-	12,217
Net realized/unrealized gain on investments	-	45,689	-	45,689
Miscellaneous revenue	2,319	-	-	2,319
Total revenues	3,962	56,263	-	60,225
Total support and revenue	2,219,127	(319,144)	11,719	1,911,702
EXPENSES:				
Program services:				
Education/Community/Social mobilization	1,001,166	-	-	1,001,166
Economic development	62,852	-	-	62,852
Emergency relief services	300,366	-	-	300,366
Health and wellness	265,730	-	-	265,730
Other program services	308,944	-	-	308,944
Total program services	1,939,058	-	-	1,939,058
Supporting Services:				
Management and general	182,966	-	-	182,966
Fundraising	113,302	-	-	113,302
Total supporting services	296,268	-	-	296,268
Total expenses	2,235,326	-	-	2,235,326
Change in net assets	(16,199)	(319,144)	11,719	(323,624)
Net assets, beginning of year	(234,925)	808,674	1,331,419	1,905,168
Net assets, end of year	\$ (251,124)	\$ 489,530	\$ 1,343,138	\$ 1,581,544

The Human Development Foundation of North America
Statement of Cash Flows
For The Year Ended December 31, 2012

CASH FLOW FROM OPERATING ACTIVITIES:

Increase (decrease) in net assets	\$ (323,624)
Adjustments to reconcile increase in net assets to net cash provided by operating activities:	
Net unrealized gains on investments	38,172
Changes in assets and liabilities:	
(Increase) decrease in receivables	(3,050)
(Increase) decrease in prepaid and deposits	(5,254)
Increase (decrease) in accounts payable and accrued expenses	63,782
Net cash from operating activities	(229,974)

CASH FLOWS FROM INVESTING ACTIVITIES:

Proceeds from sale of investments	131,704
Purchase of investments	(183,520)
Net cash from investing activities	(51,816)
Net increase (decrease) in cash and cash equivalents	(281,790)
Cash and cash equivalents, beginning of year	1,290,055
Cash and cash equivalents, end of year	\$ 1,008,265

The Human Development Foundation of North America
 Statement of Functional Expenses
 For the year ended December 31, 2012

	PROGRAM SERVICES					SUPPORTING SERVICES			TOTAL
	Education, Community, Social Mobilization	Economic Development	Emergency Relief Services	Health And Wellness	Other Program Services	TOTAL PROGRAM SERVICES	Management And General	Fundraising	
Salaries and related expense:									
Salaries	\$ 62,030	\$ -	\$ -	\$ -	\$ 55,917	\$ 117,947	\$ 79,733	\$ 39,692	\$ 237,372
Employee benefits	1,096	-	-	-	1,152	2,248	5,360	456	8,064
Payroll taxes	4,616	-	-	-	4,182	8,798	13,726	2,941	25,465
Salaries and related expense	67,742	-	-	-	61,251	128,993	98,819	43,089	270,901
Program services and grants	727,408	62,852	300,366	265,730	247,693	1,604,049	-	-	1,604,049
Promotion and awareness	59,615	-	-	-	-	59,615	-	64,632	124,247
Special events	110,082	-	-	-	-	110,082	-	-	110,082
Occupancy	16,104	-	-	-	-	16,104	16,104	-	32,208
Bank charges	6,294	-	-	-	-	6,294	6,295	-	12,589
Conference and meetings	4,280	-	-	-	-	4,280	2,318	-	6,598
Dues and subscriptions	-	-	-	-	-	-	1,992	-	1,992
Insurance	3,247	-	-	-	-	3,247	3,247	-	6,494
Miscellaneous	-	-	-	-	-	-	1,077	-	1,077
Office equipment leases	-	-	-	-	-	-	8,785	-	8,785
Office supplies	-	-	-	-	-	-	3,718	-	3,718
Outside services	-	-	-	-	-	-	12,358	-	12,358
Postage and printing	-	-	-	-	-	-	13,635	5,581	19,216
Technology	5,221	-	-	-	-	5,221	8,167	-	13,388
Telephone	1,173	-	-	-	-	1,173	1,173	-	2,346
Travel	-	-	-	-	-	-	5,278	-	5,278
Total before depreciation	1,001,166	62,852	300,366	265,730	308,944	1,939,058	182,966	113,302	2,235,326
Depreciation	-	-	-	-	-	-	-	-	-
Total expenses	\$ 1,001,166	\$ 62,852	\$ 300,366	\$ 265,730	\$ 308,944	\$ 1,939,058	\$ 182,966	\$ 113,302	\$ 2,235,326

The Human Development Foundation of North America
Notes to Financial Statements

NOTE 1: NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

The Human Development Foundation of North America ("HDFNA") is a non-profit corporation organized under the laws of the State of Illinois to do the following:

- Undertake and carry out humanitarian relief
- Promote mass literacy among people who do not have access to educational facilities
- To provide preventive health care
- Raise the standard of living of underprivileged

Its primary activity in the United States is to raise funds with which to carry out the above program activities in Pakistan through an affiliated foundation, The Human Development Foundation of Pakistan ("HDFP"). The HDFP is organized under the laws of that country as a company limited by guarantee, but has influence from HDFNA through persons who are directors of both HDFNA and HDFP.

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles.

Basis of Presentation

Financial statement presentation follows the requirements of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, "Non For Profit Entities". Under ASC 958, the HDFNA is required to distinguish between contributions received that increase permanently restricted net assets. HDFNA is also required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted, which are based on the existence or absence of donor-imposed restrictions.

Contributions

In accordance with ASC 958, contributions received are recorded as unrestricted, temporarily restricted and permanently restricted support. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a temporary restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Intentions to Give

For material communications that represents unconditional intentions to give (rather than promises to give), are recorded and treated like unconditional promises to give only if they are legally enforceable or cash is received.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statements of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

The Human Development Foundation of North America
Notes to Financial Statements

**NOTE 1: NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(CONTINUED)**

Cash and Cash Equivalents

For the purpose of reporting cash flows, cash and cash equivalents are defined as cash on hand, amounts held at financial institutions, and short-term highly liquid investments that are readily convertible to known amounts of cash. Investments with an initial maturity of three months or less are considered short-term for these purposes.

Investments in Securities and Related Income, Gains, and Losses

Investments in marketable securities with readily determinable fair values are reported at their fair value and classified as current even though there were no plans or intentions of disposing of any particular security at December 31, 2012. Investments are exposed to various risks such as interest rate, market, and credit risk. Due to level of risk associated with such investments, it is at least reasonably possible that changes in risks in the near-term could materially affect investments balances and the amounts reported in the financial statements. Interest and dividend income from securities and realized and unrealized gains and losses are reported as based upon donor restrictions.

Fixed Assets

HDFNA follows the practice of capitalizing all expenditures for property, furniture, fixtures and office equipment in excess of \$3,000. Depreciation or amortization of all such items is computed on a straight-line basis over the estimated useful lives of three to five years.

Income Taxes

HDFNA is a not-for-profit organization that is exempt from Federal income taxes under Section 501(c) (3) of the Internal Revenue Code and is classified by the Internal Revenue Service as other than a private foundation. Accordingly, a provision for Federal income taxes in the accompanying financial statements has not been made. There was no tax on unrelated business income during the year ended December 31, 2012.

HDFNA has adopted the revised provisions of FASB ASC 740, relating to uncertain tax positions. These standards require management to perform an evaluation of all income tax positions taken or expected to be taken in the course of preparing any tax returns to determine whether the income tax positions taken meet a "more likely than not" standard of being sustained under examination by the applicable taxing authorities. This evaluation is required to be performed for all open tax years, as defined by the various status of limitation for federal and state purposes.

With limited exceptions, HDFNA is no longer subject to examination by the Internal Revenue Service for any fiscal year end prior to December 31, 2009. However, HDFNA is not currently under audit nor have they been contacted by any jurisdiction. Based on the evaluation of the Organization's tax positions, management believes that all tax positions taken would be upheld under an examination. Therefore, no provision for the effects of uncertain tax positions have been recorded for the year ended December 31, 2012.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of management's estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

The Human Development Foundation of North America
Notes to Financial Statements

NOTE 2: CASH AND CASH EQUIVALENTS

Cash and Cash Equivalents consist of the following:

Checking accounts	\$	556,395
Money market account		451,814
Petty cash		56
	\$	1,008,265

NOTE 3: INVESTMENTS

The Fair Value Measurement and Disclosure topic of the Financial Accounting Standards Board (FASB) *Accounting Standards Codification* (ASC) 820, establishes a fair value hierarchy that prioritized the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority. HDFNA uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, HDFNA measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs would be used only when Level 1 or Level 2 inputs were not available. The value of all of the HDFNA's assets and liabilities which are required to be carried at fair value are valued at quoted prices in active markets for identical assets and liabilities and are, therefore, considered Level 1 assets and liabilities.

Investments are composed of mutual funds investing in debt and equity securities and are carried at fair value. Investments consist of the following:

	<u>Fair Value</u>	<u>Quoted Market Prices (Level 1)</u>
Permanently Restricted Financial Assets:		
Investments, at fair value:		
US treasuries	\$ 109,624	\$ 109,624
Agency securities	26,228	26,228
Corporate bonds	125,952	125,952
Equities	357,525	357,525
Publicly traded REIT	2,772	2,772
	\$ 622,101	\$ 622,101

The following schedule summarizes investment return in the statement of activities for the year ended December 31, 2012:

Interest and dividends	\$	16,572
Net realized gain/(loss)		7,516
Net unrealized gain/(loss)		38,172
Broker fees and other costs		(5,997)
	\$	56,263

NOTE 4: CONCENTRATION OF CREDIT RISK

The HDFNA maintains bank accounts with financial institutions which are insured by the Federal Deposit Insurance Corporation (FDIC). At times, bank account balances may be in excess of FDIC limits.

The Human Development Foundation of North America
Notes to Financial Statements

NOTE 4: CONCENTRATION OF CREDIT RISK (CONTINUED)

The HDFNA also maintains investments in cash and money market accounts at a broker who is covered by the Securities Investor Protection Corporation (SIPC). The SIPC maintains reserves which protect the investor against broker error and fraud. At times, cash and money market accounts may be in excess of SIPC limits.

NOTE 5: TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets at December 31, 2012 are available for the following purposes:

Emergency relief program	\$ 472,323
Other program services	<u>17,207</u>
	<u>\$ 489,530</u>

NOTE 6: PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets are donor-restricted and considered an endowment for the continuity of the HDFNA. The endowment consists of gifts received from donors with the stipulation that the principal be invested and the income used for the general purposes of the HDFNA. The HDFNA has invested its excess liquidity in money market funds and broadly diversified range of marketable equity securities, including companies listed on other U.S. and foreign exchanges. Typically, no single security holding is significant to its financial position and no investment sector is greater than 20% of all securities held. The entire amount of investments was classified as permanently restricted net assets. As of December 31, 2012 the fair market of investments was \$622,101.

NOTE 7: AMOUNTS RAISED IN FUNDRAISING CAMPAIGNS

Unrestricted contributions on the statement of activities are represented net of direct fundraising campaign expenses. The table below presents gross contributions raised by the HDFNA and the reconciliation to the net amount shown on the statement of activities.

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Total</u>
Gross contributions	\$ 547,932	\$ 256,004	\$ 803,936
Direct fundraising expenses	<u>100,196</u>	<u>-</u>	<u>100,196</u>
	<u>\$ 447,736</u>	<u>\$ 256,004</u>	<u>\$ 703,740</u>

NOTE 8: ALLOCATION OF JOINT COSTS

In 2012, the HDFNA conducted activities that included requests for contributions, as well as program components. Those activities include direct mail and special events. The cost of conducting those activities included a total of \$210,278 of joint costs, which are not specifically attributable to particular components of the activities. These joint costs were allocated as follows.

	<u>Joint Costs</u>
Fundraising	\$ 100,196
Community Awareness	<u>110,082</u>
	<u>\$ 210,278</u>

The Human Development Foundation of North America
Notes to Financial Statements

NOTE 9: EMPLOYEE BENEFIT PLANS

In 2006, the HDFNA established two 403(b) plans for the benefit of its employees called the "Human Development Foundation of North America Defined Contribution Plan" and the "Human Development Foundation Tax Deferred Annuity Plan". Both have plan year ends of December 31st. Under the Defined Contribution Plan, eligible employees receive employer contributions which match their contributions up to a maximum of 3% of their taxable income before the 403(b) deduction. Under the Deferred Annuity Plan, eligible employees do not receive any employer contributions. The HDFNA's contributions for the year ended December 31, 2012 was \$2,670.

NOTE 10: AFFILIATED FOUNDATION

HDFNA transferred funds to the Human Development Foundation of Pakistan (HDFP) for carrying out the HDFNA's programs in Pakistan. Transferred funds consist of the following:

Education and social mobilization	\$ 727,408
Economic development	62,852
Emergency relief services	300,366
Health and wellness	265,730
Other program services	247,693
	\$ 1,604,049

NOTE 11: LEASE COMMITMENTS

HDFNA leases offices under operating leases expiring February 2014. Monthly lease payments are \$2,087. The minimum lease commitments are as follows:

For the year ended:

December 31, 2013	\$ 25,044
December 31, 2014	4,174
	\$ 29,218

Total rental expense for the year ended was \$25,920.

NOTE 12: ENDOWMENT

The HDFNA's endowment consists of one or more separate funds established for a variety of purposes. The endowment includes permanent endowments only. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based upon the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Illinois Uniform Prudent Management of Institutional Funds Act (UPMIFA) lists standards in which HDFNA is to manage and invest endowment funds, which are subject to the intent of a donor and the charitable purpose of the HDFNA. The Board of Trustees of the HDFNA Endowment Trust has interpreted the intent of this law to preserve gifts to endowment funds. As a result of this interpretation, HDFNA classifies as permanently restricted net assets (1) the original value of gifts donated to the permanent endowment, (2) the original value of subsequent gifts to the permanent endowment and (3) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified as permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the HDFNA in a manner consistent with the standard of prudence prescribed by UPMIFA.

The Human Development Foundation of North America
Notes to Financial Statements

NOTE 12: ENDOWMENT (CONTINUED)

In accordance with UPMIFA, the HDFNA considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the funds, (2) the general purposes of the organization and the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and appreciation of investments, (6) other resources of the HDFNA, (7) the investment policies of the HDFNA.

Spending Policies

The Trustees of the Endowment Trust of the HDFNA shall use the income derived from the endowment funds for the purpose of funding one or more programs to transform the lives of residents of poor communities described in Note 1. The Trustees may, in their absolute discretion, pay any amount or amounts of the income of the endowment funds, at such time or times, and in such a manner as the Trustees, in their absolute discretion, shall determine to or for the benefit of the Programs herein described in Note 1.

The endowment funds of the HDFNA are donor-restricted endowment funds.

Endowment net asset composition by type and changes in endowment net assets for the year ended December 31, 2012 is as follows:

	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total Net Endowment Assets</u>
Endowment net assets, beginning of year	\$ -	\$ 1,331,419	\$ 1,331,419
Contributions	-	11,719	11,719
Investment income	10,574	-	10,574
Net appreciation/(depreciation)	45,689	-	45,689
Amounts appropriated for expenditures	(56,263)	-	(56,263)
Endowment net assets, end of year	<u>\$ -</u>	<u>\$ 1,343,138</u>	<u>\$ 1,343,138</u>

NOTE 13: SUBSEQUENT EVENTS

Management has evaluated subsequent events through June 28, 2013, the date which the financial statements were available to be issued.